



SOPHOS

Cybersecurity delivered.

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SOPHOS



YTD Total Growth **+17%**

MSP Flex Growth **+50%**

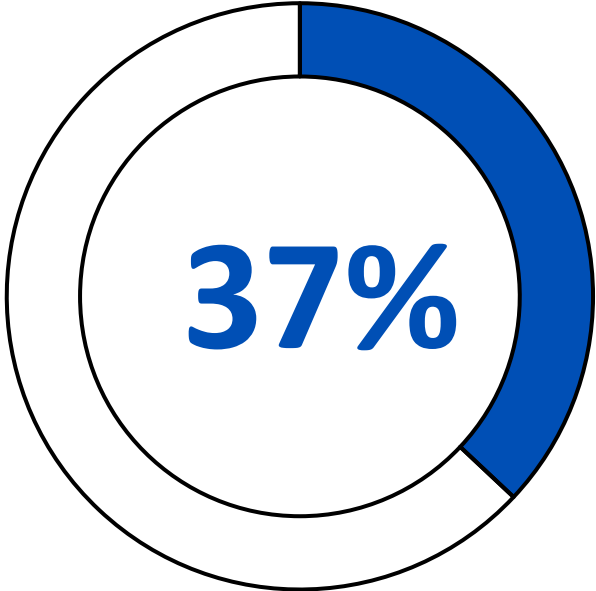
YTD New Logo Growth **+35%**

MTR/RR Growth **+66%**

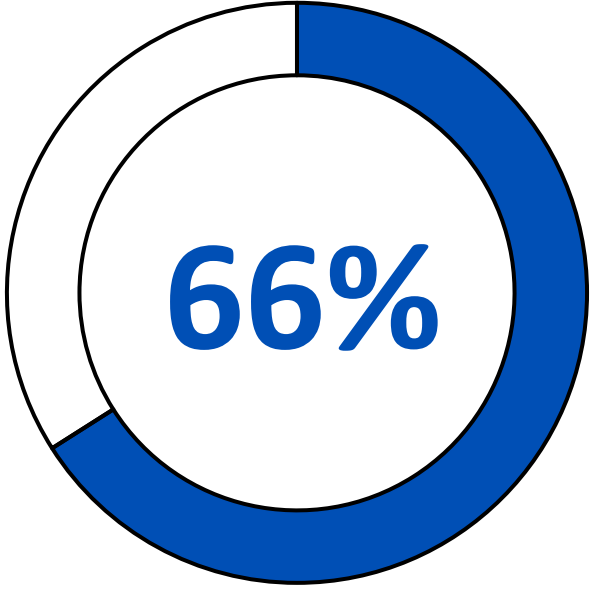
State of Ransomware

Ransomware Attacks Are Increasing

Hit by ransomware in the last year



2020



2021

Security Shift: Malware Prevention to Security Operations

61%

Cyberattacks
increase over
last year

66%

Organizations hit
by ransomware

54%

Attacks too
advanced for IT
team alone

Adversary sophistication

Malware writers
Individual gangs

Specialist attack services

The Hard Truth

66%

of organizations hit by
ransomware

65%

of attacks successfully
encrypted data

46%

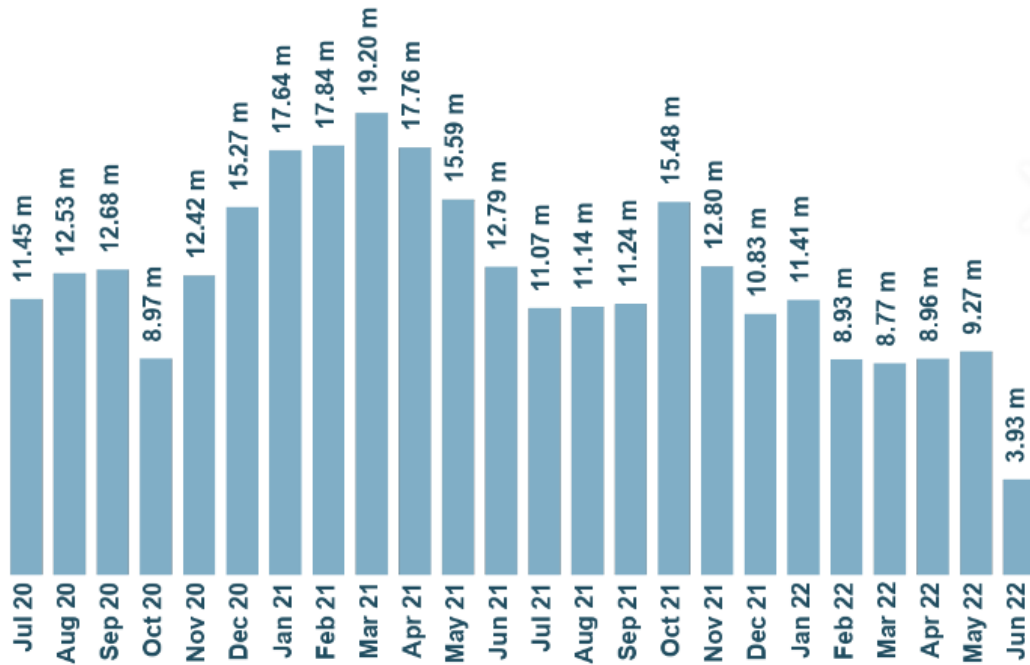
of organizations paid the ransom

\$1.85m

average ransomware recovery cost

Security threats are growing

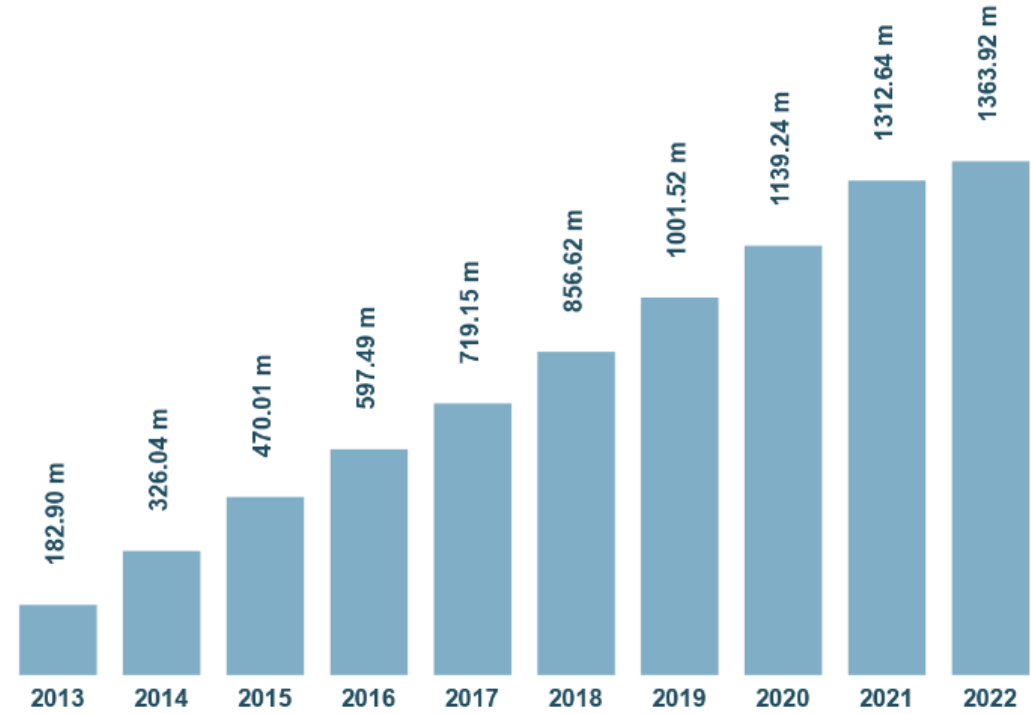
New malware



Last update: July 10, 2022

Copyright © AV-TEST GmbH, www.av-test.org

Total malware



Last update: July 10, 2022

Copyright © AV-TEST GmbH, www.av-test.org

<https://www.av-test.org/en/statistics/malware/>

SophosLabs



400,000

SophosLabs receives and processes **400,000** previously unseen malware samples each day.



75%

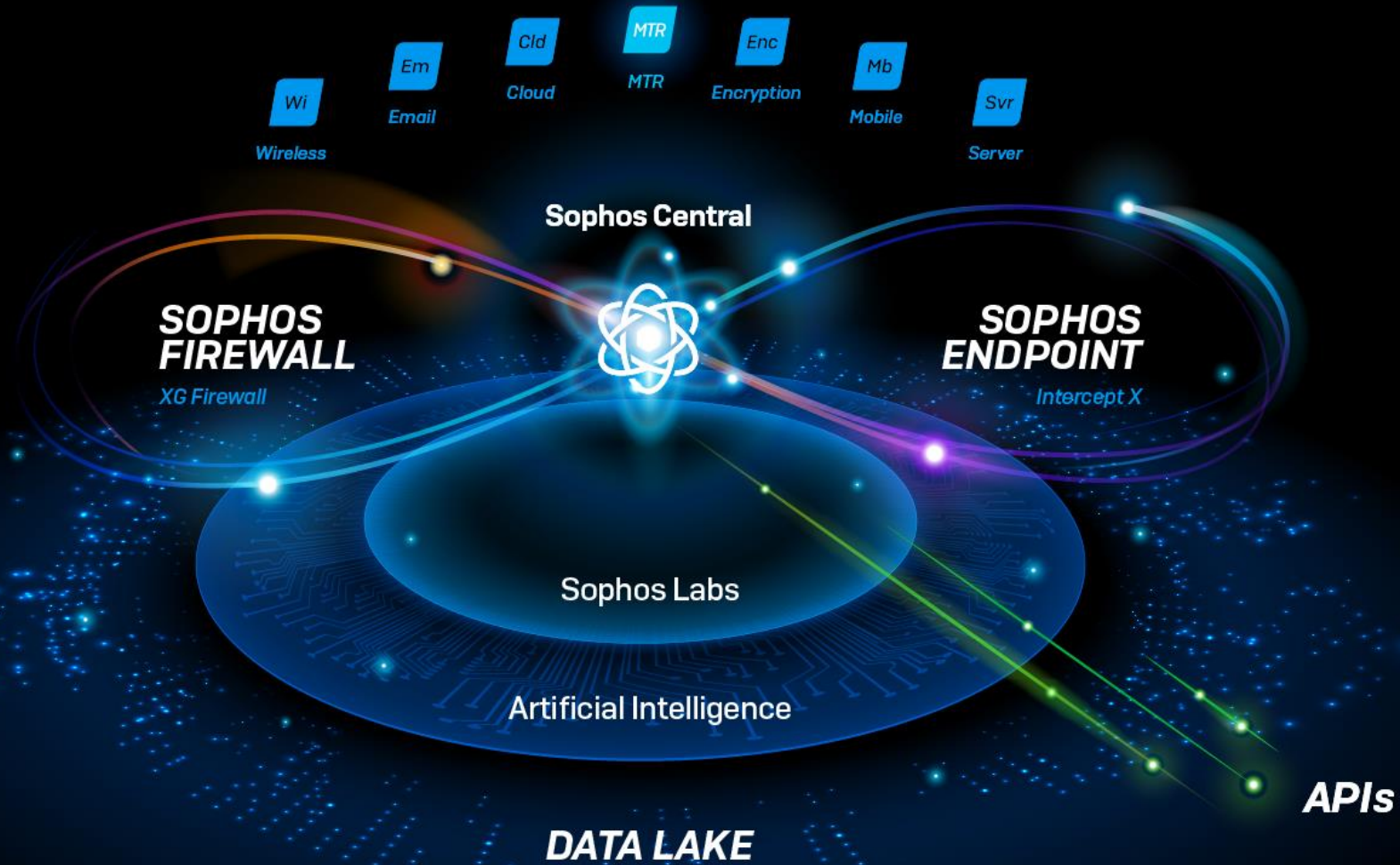
75% of the malicious files SophosLabs detects are found only within a single organization.

Cybersecurity has become too complex for most organizations to manage effectively.

Basic Question



Sophos XDR: A True Cybersecurity Ecosystem



Managed Detection and Response



24/7 Security Operations

- Threat Hunting
- Incident Response
- Proactive Security Improvement

We're Already a Cybersecurity Services Leader

**Most Trusted
MDR Provider**

10,000+
MDR customers

More organizations trust
Sophos for MDR than any
other vendor

**Highest Rated
MDR Provider**

4.8/5
In MDR

Sophos is the highest rated
and most reviewed MDR
service on Gartner Peer
Insights

**Industry Validated
Protection**

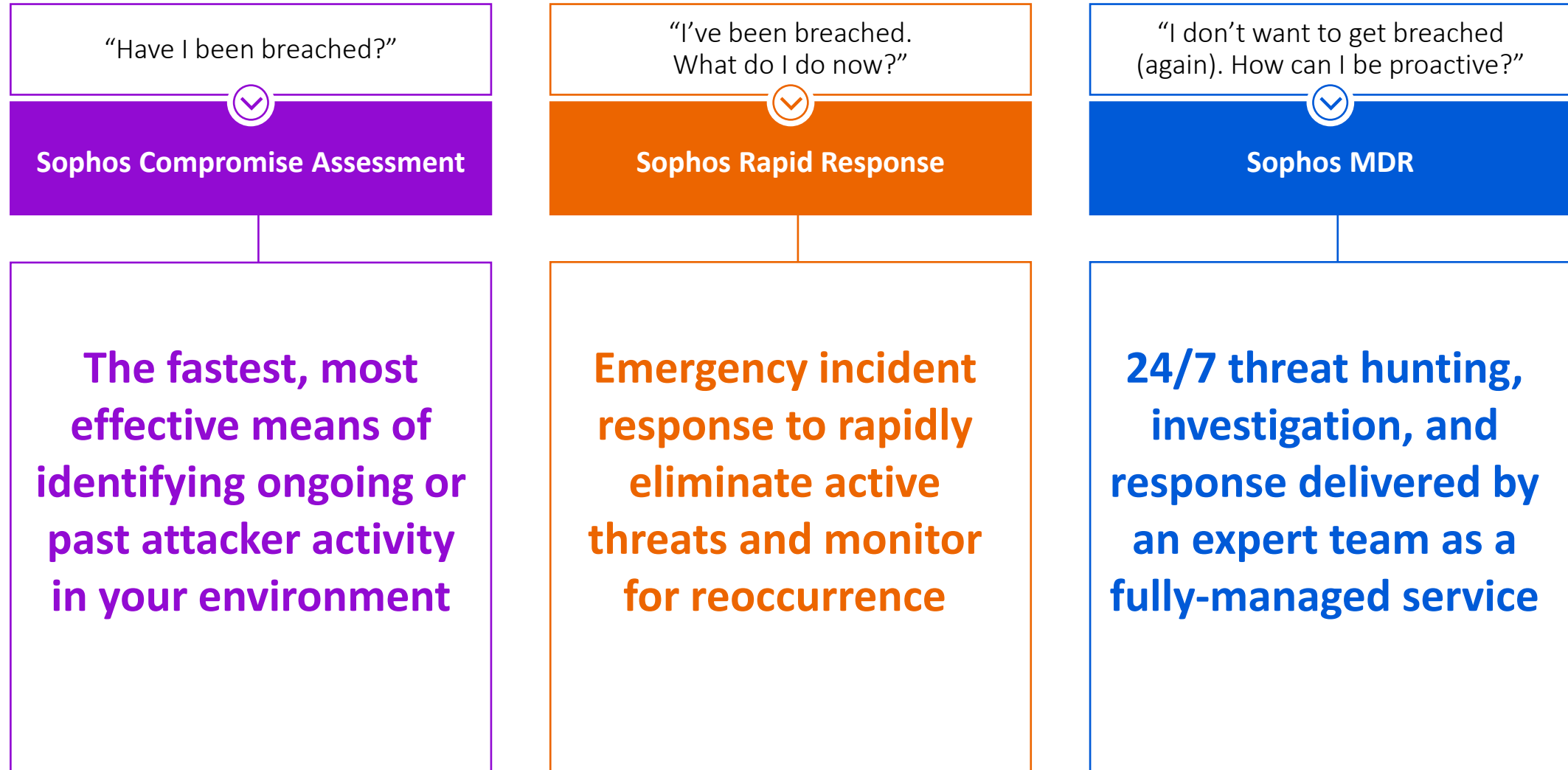
MITRE

SE Labs

AVTEST

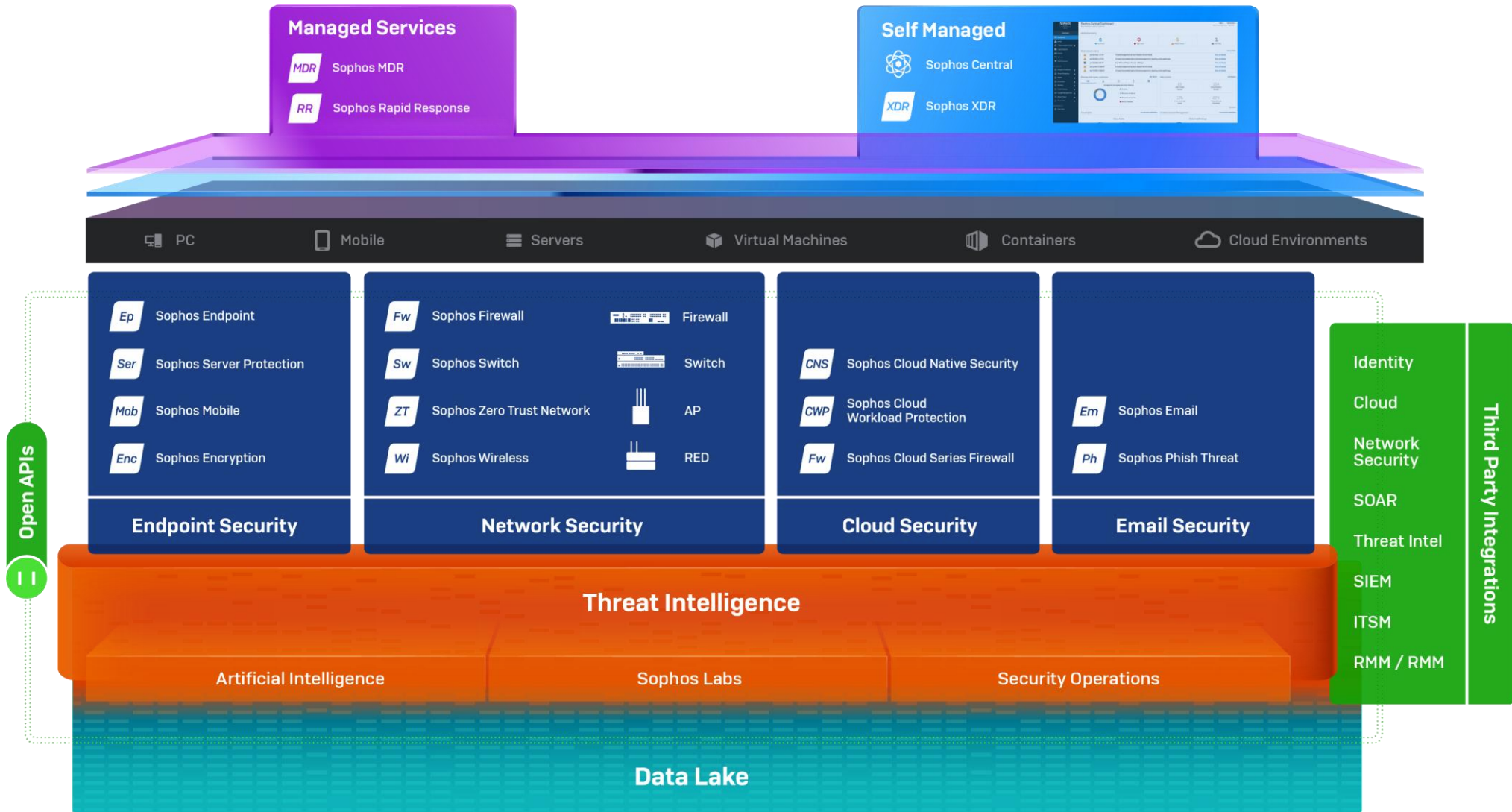
Cybersecurity as a Service

We're Actively Building Our Services Portfolio



**Do you need a Cybersecurity
solution?**

Adaptive Cybersecurity Ecosystem



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